

## SUMMER , 2009

# GRADUATE REGISTRATION AND COURSE SCHEDULES

Last Updated on: October 17, 2017

## Summer , 2009

### REGISTRATION SCHEDULE

REGISTRATION PERIOD: **April 1 – May 15**

**CURRENTLY ENROLLED STUDENTS** may register for courses with their academic advisor during the above registration period. After registering, students must pay their tuition through the Finance Office. Payments for the Summer term will be accepted until **Friday, May 15** without penalty. Payments made after this date must be accompanied by a late fee of € 80.

**NEW STUDENTS** should register for courses with their academic advisor after they have received their acceptance letters. After registering, new students must pay their tuition during WEEK 1 of the Summer term in order to avoid a late registration fee. Payments made after **Friday, May 22** must be accompanied by a late fee of €80.

**ADD/DROP DEADLINES:** Students must fill out an add or drop form for each course they wish to add or drop, and submit the form to their academic advisor during regular office hours by the following deadlines:

**ADD: May 18 – 25**

Note: A request to add a course after missing the first class session must be approved by the instructor.

**DROP: May 18 – 29**

Note 1: Students will receive a full refund for each course they drop by the above deadline.

Note 2: The administrative offices will be closed on **Thursday, May 21** because of the Austrian holiday, but the university will be open for classes.

**WITHDRAWAL:** From Monday of the third week of classes, students who withdraw from courses will receive only a partial refund or no refund at all in accordance with the refund schedule given in the Graduate Studies Catalog, on the Webster Vienna Web site <www.webster.ac.at>, and in the Webster Bulletin.

## GRADUATE FEES:

These fees are applicable from Summer, 2009 to Spring II, 2010:

Application Fee	€ 40
Course Fee (3-credit course)	€1785
Late Registration Fee	€ 80
Graduation Fee	€ 100

### Please Note

- Class attendance at Webster is obligatory. You must attend the first class session of each of your courses to secure your place in the class. Instructors may refuse to allow students who miss the first class session to stay in their courses. If there is a waiting list for a course, students who do not attend the first class session may be dropped from the course.
- Read the syllabus for each of your courses and prepare the assignment for the first class session.

## Summer, 2009

### COURSE SCHEDULE

FIRST DAY OF CLASSES: **May 18**

LAST DAY OF CLASSES: **July 10**

MIDTERM EXAM SESSIONS: **June 13 and 14**

FINAL EXAM SESSIONS: **July 13 and 14**

*Courses are listed by academic department*

*All courses are offered for three credits*

## BUSINESS & MANAGEMENT

### BUSN 5600/17 – ACCOUNTING THEORY AND PRACTICE

Instructor: Mr. Eugene Burns, M.B.A., F.C.C.A.

Meeting Time: Tuesday, 6 – 10 p.m.

Class Limit: 20

Students examine the accounting function and its role in modern business. Basic accounting theory and principles are examined, and some of the more important contemporary accounting developments are reviewed. Problems and cases are analyzed with an emphasis on situations from the student's own work experiences. This course is designed for consumers as opposed to producers of accounting.

### BUSN 5760/17 – APPLIED BUSINESS STATISTICS

Instructor: Mr. Ibrahim Wazir, M.A.

Meeting Time: CLASS HAS BEEN CANCELLED DUE TO INSUFFICIENT ENROLLMENTS

Class Limit: 20

The student examines the application of statistical analysis, hypothesis testing, and regression analysis in business decision making. The course should focus on the utilization of statistical methods as applied to business problems and operations.

**BUSN 6050/17 – MACROECONOMIC ANALYSIS**

Instructor: Mag. Gürkan Bırer  
 Meeting Time: Friday, 6 – 10 p.m.  
Class Limit: 20

The course provides the consumer of macroeconomic news a conceptual foundation in macroeconomic theory. The goal is to prepare the manager/analyst to consumer macroeconomic news and analysis and draw independent conclusions. Prerequisite: BUSN 5620.

**BUSN 6070/17 – MANAGEMENT ACCOUNTING**

Instructor: Mr. Gordon van der Veen, M.A.  
 Meeting Time: Thursday, 6 – 10 p.m.  
Class Limit: 20

The student examines advanced topics in management accounting as these relate to management information needs for planning, control, and decision making. Topics include interpretation of standard cost variances; application of quantitative techniques; evaluation of divisional performance; activity-based costing; and the behavioral impact of accounting systems. Prerequisites: BUSN 5600 and BUSN 5760.

**BUSN 6120/17 – MANAGERIAL ECONOMICS**

Instructor: Mr. Gordon van der Veen, M.A.  
 Meeting Time: Wednesday, 6 – 10 p.m.  
Class Limit: 20

The student examines the application of microeconomic theory as applied to the managers' responsibilities within the organization. This course should emphasize the quantitative and qualitative application of economic principles to business analysis. Prerequisites: BUSN 5620 and BUSN 5760.

**BUSN 6200/17 – STRATEGY AND COMPETITION**

Instructor: Mr. Hanno Poeschl, M.B.A.  
 Meeting Time: Monday, 6 – 10 p.m.  
 NOTE: The first class session for this course will be a make-up class held on Friday, May 22. The class will then meet on Mondays from May 25 onward.  
Class Limit: 20

The student examines the conceptual and practical aspects of business policies and policy decision making by utilizing all the concepts, theories, and tools that were presented in the previous courses. The student should be able to analyze and recommend a comprehensive and workable approach to the situation. The course should cover current business issues and developments. Prerequisites: Completion of all other required courses in the MBA.

**HRMG 5930/17 – LABOR-MANAGEMENT RELATIONS**

Instructor: Mr. Christian Newman, M.S.e.  
 Meeting Time: Wednesday, 6 – 10 p.m.  
Class Limit: 20

Students examine legislation concerning labor-management relations and focus special attention on contract negotiations, contract administration, and the creative resolution of employee-management differences in the context of a formal contract. The course focus is on employee relations characterized as being outside of a negotiated agreement.

**INTB 5630/17 – INTERNATIONAL LAW AND BUSINESS**

Instructor: Dr. A. Nicholas Simon  
 Meeting Time: Thursday, 6 – 10 p.m.  
Class Limit: 20

This course surveys trends and practices that are part of the process of adjudication across national boundaries. Students study the interrelationships among countries as these affect

individuals and business organizations attempting to operate internationally. Course content focuses on transnational business activities. This course also serves as an introduction to business law with special emphasis on international aspects such as arbitration, enforcement of judgments, joint ventures, etc.

**MRKT 5000/17 – MARKETING**

Instructor: Mag. Hendrik Homan, M.B.A.  
 Meeting Time: Tuesday, 6 – 10 p.m.  
Class Limit: 20

Students examine the character and importance of the marketing process, its essential functions, and the institutions exercising these functions. Course content focuses on the major policies that underlie the activities of marketing institutions and the social, economic, and political implications of such policies.

**MRKT 5920/17 – MARKETING CHANNEL MANAGEMENT**

Instructor: Mag. Hendrik Homan, M.B.A.  
 Meeting Time: Monday, 6 – 10 p.m.  
Class Limit: 20

The student studies distribution processes and institutional structures as subsystems of marketing strategy. Focus is on channel structure, product assortment considerations, promotional activities, pricing strategies, and physical logistics necessary to achieve channel objectives. Governmental, economic, and competitive aspects affecting channel management are included. Prerequisite: MRKT 5000.

## INTERNATIONAL RELATIONS

**INTL 5860/17 – ISSUES IN INTERNATIONAL POLITICS: ANTI-AMERICANISM**

Instructor: Dr. Gregory Weeks  
 Meeting Time: Thursday, 6 – 10 p.m.  
Class Limit: 20

This course will examine the roots of anti-Americanism in Europe and worldwide, focusing on the various types of anti-Americanism, the phenomenon of post-1945 anti-Americanism and how hatred of Americans has become a political force in various world regions in the late twentieth and early twenty-first centuries.

**INTL 6000/17 – INTERNATIONAL RELATIONS: THEORY AND PRACTICE**

Instructor: Dr. Johannes Pollak  
 Meeting Time: Wednesday, 6 – 10 p.m.  
Class Limit: 20

This course completes the M.A. preparation for IR activity, including theory, policy and research work. Our work centrally focuses on political theory and philosophy building the basis of IR as well as on European polity building. Course participants will prepare and submit well researched and properly documented, well structured and well presented research paper words on a post 1946 topic which will be prepared, revised and discussed with the seminar. Prerequisite: completion of all other required courses in this major.

*You may pick up your course textbooks at*

**THE UNIVERSITY BOOKSTORE**

Mon – Wed: 3 – 8:30 p.m.

Thur – Fri: 10 a.m. – 6 p.m.

*The Bookstore is located in the Library*